

middle-income housing tax credit

January 30, 2025

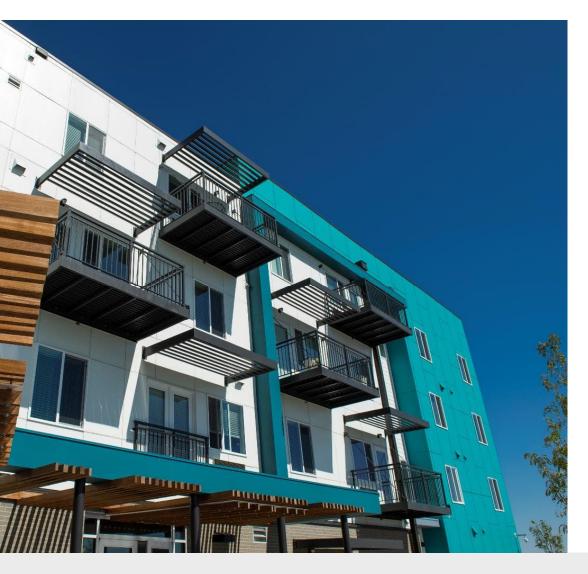


middle-income housing tax credit

- New pilot state housing tax credit for middle-income rental housing
- 80% to 120% AMI, up to 140% AMI in rural resort counties
- 5-year standalone credit, claimed ratably
- Minimum affordability term: 15 years
- Authorization timeframe: 2025-2029 (5 years)







mihtc – pilot program

annual amount to award	
\$5M	2025
\$5M	2026
\$10M	2027
\$10M	2028
\$10M	2029
\$40M	Total



mihtc – rural resort counties

affordability designation up to 140% AMI

- Archuleta County
- Chaffee County
- Eagle County
- Grand County
- Gunnison County
- La Plata County

- Ouray County
- Pitkin County
- Routt County
- San Juan County
- San Miguel County
- Summit County





mihtc – credit features

Modeled after federal LIHTC program

- Definitions of Applicable Fraction and Qualified Basis
- Units are both income and rent restricted (30% of imputed income limit)
- Recapture prospective loss and recapture of credit
- Land Use Restriction Agreement (LURA) recorded

Modeled after state AHTC program

- Allocation Certificate
- Claimable against the same types of state taxes – income or insurance premium
- Three-year carryforward if amount of credit allocated exceeds taxes due
- Specially allocable among members of the partnership



mihtc – transferable structure

Available only to a governmental or quasi-governmental entity

- Compensation must be invested in the development
- Credits claimed in same manner as an owner
- Credit is subject to recapture

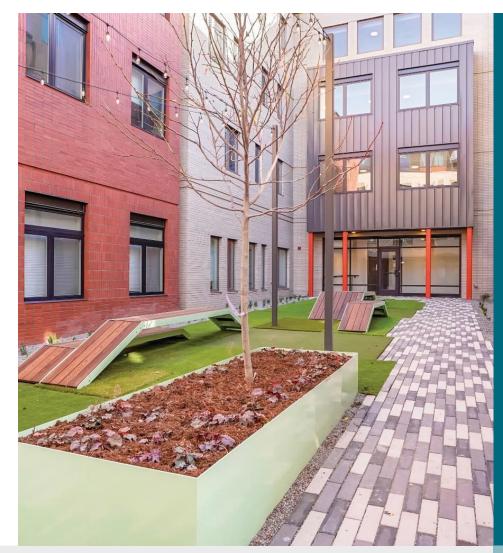
If recaptured, the governmental or quasi-governmental entity shall notify the Colorado Department of Revenue of transferee identity





mihtc – allocation plan overview

- One year plan
- Maximum annual award per project up to \$1.65M
- Award approximately three projects
- New construction only in 2025





mihtc – application process

- Concept Meeting, required February through April 2025
- Letter of Intent to apply, required March 17, 2025
 - Including letter of engagement with Market Analyst
 - Including letter of engagement with Parking Analyst, if applicable
- Application date May 19, 2025
 - Initial review application fee \$5,000
 - Advanced review application fee \$10,000





mihtc – application requirements

- 1. Application
- 2. Site control
- 3. Market study
- 4. Zoning in place and entitlement timeline
- 5. Financing letters of interest
- 6. Environmental report(s)

- Cost estimates and project drawings
- 8. Project team experience
- 9. Minimum amenities
- Energy efficiency and sustainability requirements
- 11. Narrative





mihtc – minimum underwriting

- 7% developer fee
- 7% vacancy
- 1.15 debt coverage ratio (DCR)
- \$4,500 per unit per annual (PUPA)
- 2% income / 3% expense trending
- Minimum 4 months operating reserves
- \$300 replacement reserves
- Green Building Certification





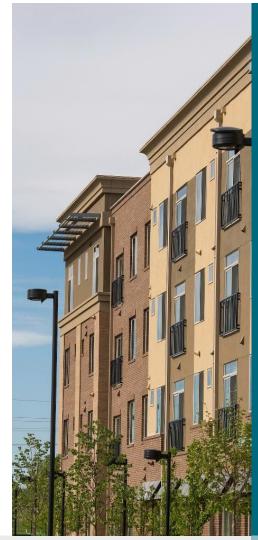
mihtc – two-phase review process

Initial Review

- Review of applications to determine ability to meet priorities
- Selection by allocation committee of project for advanced review
- Applications not selected will not be considered for award

Advanced Review

- Additional review and site visit
- Applicant presentation to allocation committee
- Award determination





mihtc – priorities and criteria for approval

- Project marketability
- Distribution of awards
- Project readiness
- Site and location
- Team experience
- Length of affordability commitment
- Advanced energy efficiency commitment

- Market conditions
- Project costs
- Overall financial feasibility and viability





mihtc – market study

Parallel with QAP:

- Market Study Synopsis
- Project Description
- Location Analysis
- Identification of Market Boundaries
- Market Conditions and Comparability Analysis
- Demographic Data and Capture Rate
- Strengths and Weaknesses
- Recommendations and Conclusions

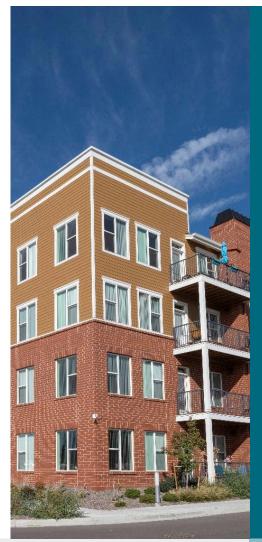




mihtc – market study

Specific to MIHTC:

- Drivers of Demand
- Discount to Market
- Analysis of supplemental market data welcome
 - Housing needs assessment
 - Data from school districts
 - Employer surveys





mihtc – post-award process

Milestone application

Within 18 months from award

Placed-in-service application

- Within 45 days of certificate of occupancy
- Record LURA

Final application

MIHTC State Allocation Certificate





mihtc - compliance

- Key differences to lighten administrative burden on residents and property management:
 - Flexible income verification methods
 - Basic Annual Recertification for 100% income-restricted units
 - Asset certification and verification not required
- Three-year compliance reviews and physical inspections
- Monthly occupancy and demographic data submissions
- Annual owner certification required







thank you

